## **Havelock North Retail Scene**



SPENDING For the period July 2020 - June 2021

> \$167.8M SPENDING

3,614,300 TRANSACTIONS



CARDHOLDER SPENDING For the period July 2020 - June 2021



\$31,200,421 million Non-locals Spending Locally



INDICATIVE COMMERCIAL OFFICE LEASING

Primary (\$/m<sup>2</sup>)





## INDICATIVE RETAIL RENT RANGE \$250-300 **\$300-400**

Primary (\$/m<sup>2</sup>)

Secondary (\$/m<sup>2</sup>)

## RETAIL CATEGORY SPENDING JULY 2020 - JUNE 2021

|                                      | \$ MILLION | CHANGE ON LAST YEAR |
|--------------------------------------|------------|---------------------|
| Groceries & Liquor                   | 66,122,590 | 7.1%                |
| Cafes, Restaurants, Bars & Takeaways | 35,268,269 | 33.2%               |
| Fuel & Automotive                    | 24,904,850 | 11.3%               |
| Apparel and Personal                 | 17,367,351 | 21.8%               |
| Department Stores and Leisure        | 13,790,849 | 28.8%               |
| Accommodation                        | 5,466,284  | 37.7%               |
| Home, Hardware & Electrical          | 3,842,048  | 40.2%               |
| Other Consumer Spending              | 996,328    | -77.5%              |

## ORIGIN OF CARDHOLDERS IULY 2020 - IUNE 2021

| J =                    |                            |                            |  |
|------------------------|----------------------------|----------------------------|--|
| SOURCE                 | VALUE SPENT<br>\$ MILLIONS | CHANGE ON<br>PREVIOUS YEAR |  |
| Hastings District      | 123,342,407                | 8.6%                       |  |
| Napier City            | 8,786,090                  | 25.6%                      |  |
| Central Hawke's Bay    | 4,136,682                  | 21.9%                      |  |
| Wairoa                 | 292,970                    | 19.5%                      |  |
| Tararua                | 481,242                    | 15.8%                      |  |
| Rest of NZ Cardholders | 28,374,401                 | 57.5%                      |  |
| International          | 2,344,778                  | -43%                       |  |



GTGHinfo\_HNCR1021 Information correct as at November 2021 www.greatthingsgrowhere.co.nz